

# Enterprise Large Rooms Meeting Scene

FS uses interactive whiteboards, cameras, and microphones to build a large-scale video conferencing solution for enterprises, helping them achieve efficient office work and intelligent collaboration.

# Solution

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## Overview

Digitalization is the only way for enterprises to improve their market competitiveness. Intelligent video conferencing systems integrate cloud video technology into enterprise operations to fully meet the communication needs of enterprise video conferencing, human-machine interaction，remote training, remote recruitment, project discussions, epidemic prevention and control, emergency command and other scenarios. Help enterprises "digital" transformation and improve enterprise efficiency.
FS helps enterprises achieve efficient office and intelligent collaboration by building enterprise large-scale video conferencing solutions.



## Background

- Industry:
  Enterprise, education, government, etc.
- Region/ Country:
  Global
- Requirement:
  The business volume and scale of customer enterprises are growing rapidly, and external cooperation and communication are frequent, which requires high requirements for clear audio & video effects of conferences.
  Collaborative large screen supports writing and annotation.
  Medium and Large Enterprises
- Number of participants :
  16-20 people

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## Difficulty & Challenge

### Pain Points

It is difficult to communicate within enterprises, and traditional collaboration tools cannot keep up with the trend of the times and achieve a simple, intelligent and efficient office experience.

- **Traditional Whiteboards Can Not See The Content Clearly**

  The traditional whiteboard often has problems such as writing difficulties and blurry display, and the participants cannot see the content written on the traditional whiteboard clearly.

- **Small Pickup Range**

  Clients have high requirements for the pickup range of desktop microphones, covering the entire conference room and clearly picking up speeches from any corner

- **Complex Operation**

  Customers require convenient use of video conferencing systems, simple wiring requirements, and simple operation and maintenance requirements.

### Expectation

- **Collaboration Ability**

  4K touch screen, support one-click screen projection and reverse control functions, provide instant whiteboard, split-screen display and other functions.

- **Simple Operation**

  The equipment is simple to install, convenient and fast to use.

- **Strong Scalability**

  The intelligent collaboration large screen supports the expansion of the Windows 10 system, providing richer software applications and video collaboration functions. The desktop microphone supports 2 cascades, which can be expanded according to the actual situation.

- **Operation Cost-Effective**

  The overall program equipment is cost-effective, and the equipment is purchased on demand.

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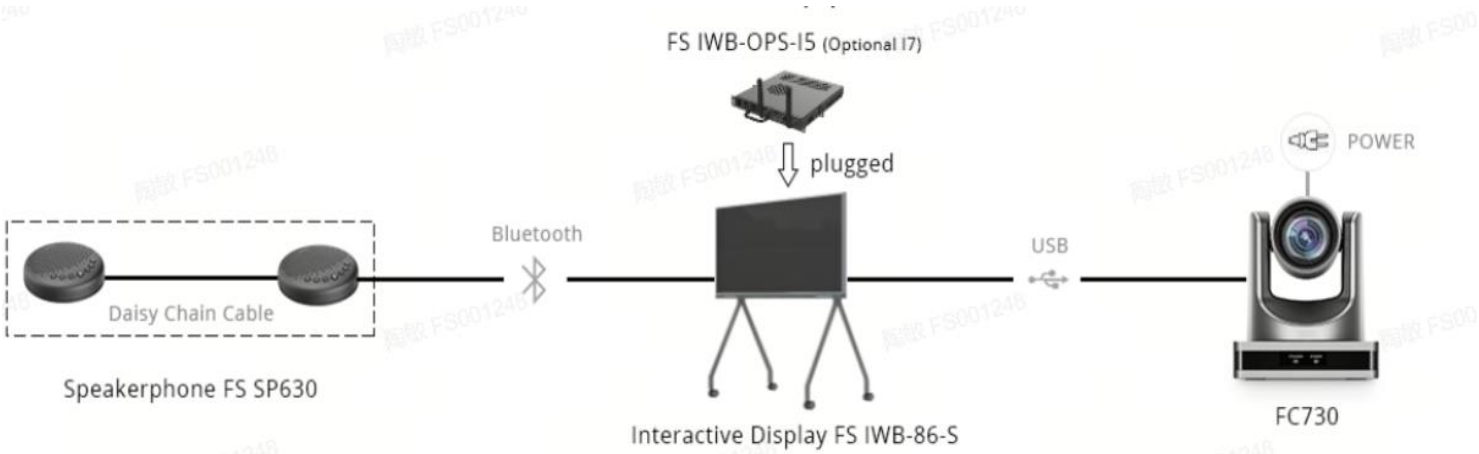
## Scheme Design



## Topological Diagram



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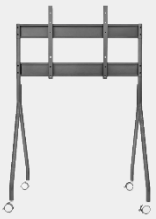
## Product Collocation

| Device Name | Device Model | Picture | Key Functions (Core Highlights) | Price |
|---|---|---|---|---|
| Interactive Displays / Accessories | IWB-5386-S |  | • 86 inches, 4K UHD Anti-glare Display Delivers Images with Extreme Detail<br>• Built-in Android system 8.0<br>• Dual Wi-Fi Modules and Bluetooth 5.0<br>• Support writing、annotation and multi-screen sharing | $2,879 |
| | IWB-OPS-I5 (option) |  | • supports the expansion of the Windows 10 system, providing richer software applications and video collaboration functions.<br>• Compliant with Ops Standards, Ideally Suited for Smart Interactive Displays | $899 |
| | IWB-WSS (option) |  | • Cast Screen with a Laptop/Tablet Start/Stop with Just One-button Press<br>• Reverse Control Allows Users to Control the Computer on the Interactive Display | $99 |
| | IWB-MS |  | • 175mm Maximum Adjustable White Board Height<br>• Simple Assembly for Easy Deployment and move<br>• Support All FS Interactive White Board Sizes from 65'' to 86'' | $389 |
| PTZ Camera | FC730 |  | • 12X Optical Zoom Camera has the Superior Adaptability to Light Conditions<br>• Compatible with Major Software Like Microsoft Teams, Google Meet, ZOOM and etc.<br>• Pan, Tilt, and Zoom with the Hand-held Remote to See Everything | $389 |
| Speakerphones /Accessories | SP630<br>SP-DCC-3M | <br> | SP630<br>• Pair Two Units Together for Meetings of up to 20 People<br>• Plug-and-Play via USB or Bluetooth, Set up Your Meeting in Seconds<br>• Omnidirectional Microphone with 360° Pickup Range<br>SP-DCC-3M<br>• designed for SP630 microphones<br>• expand effective range of use of conference speakerphone | $89<br>$29 |

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## Customer Benefits

Customers can purchase all the equipment of large conference rooms at FS website, which can provide better audio & video experience and more flexible business expansion, and a more convenient usage environment.

- Powerful Collaboration Capabilities

  provide  a writable whiteboard, display content in real time, and communicate collaboratively without barriers, improving meeting efficiency.

- Excellent Product Performance

  4K ultra-clear display, long-term viewing does not hurt the eyes, high touch sensitivity, convenient writing, to meet the needs of internal communication.

- Good Experience

  The camera and microphone are easy to operate, the microphone supports wireless Bluetooth, reducing wiring, improving customer experience and satisfaction.

- Cost-Effective

  With the affordable software video conferencing system as the carrier, it greatly reduces the cost of enterprise communication, obtains unparalleled audio & video experience, enhances the overall image of the enterprise, and helps the rapid development of the enterprise.





FS has invested resources in product R&D, quality control, intelligent manufacturing, industry-leading experts, professional technical support, and networking solutions. All is to provide customers with higher-performance, lower-power consumption, and the most cost-effective products, promoting clients' network upgrades.

**For more information and technical support, welcome to contact us at** www.fs.com/contact_us

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